



# Weekly Leader Board



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

May 1, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$87,415	35
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Lemar, Mike	Sunshine State Agency	\$35,399	15
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$29,315	8
Hatton, Catherine E.	Long Island Insurance Solutions	\$27,426	14
Ahlbum, Tim	Health Coverage Solutions	\$26,159	5
Barta, Devin M.	Barta Insurance Agency	\$20,988	5
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$16,621	3
Concklin, Ron	Rosenberg-Concklin, Inc.	\$15,410	8
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$15,024	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$13,055	2
Abbatiello, Vincent	Mainstay Retirement Solutions	\$13,032	2
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$12,636	8
Shackelford, Edward L.	The Assurance Group, Inc.	\$12,559	7
Clark, John W.	Senior Solutions Insurance Agency	\$11,915	7
Olguin, Loren A.	Olguin Insurance Agency	\$11,603	2
AmeriLife		\$11,068	23
Rodriguez, Carmen A.	Landers-Stein & Associates	\$10,851	3
Wroblewski, Robert M.	SOS Insurance Group	\$10,056	4
Mednick, Scott E.	Professional Insurance Systems of Florida	\$10,006	10
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Schwartz, Richard S.	Insurance Center of S. Florida	\$9,988	4
Catron, Edward A.	Catron Insurance Agency	\$8,722	2
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$8,686	2
Smith, Robert J.	New World Associates, Inc.	\$7,920	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$7,776	1
Matloff, Elliot V.	Matloff Insurance Agency	\$7,152	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$7,003	2
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$6,419	1
Xiques, Dennis J.	Xiques Insurance Agency	\$6,252	1
Hicks, Hulda	Hicks Insurance Agency	\$6,168	1
Cholak, Paul M.	Cholak Insurance Agency	\$6,119	1
Futurity First Insurance Group, Inc.		\$6,000	1
Chacon, Cesar	The Insurance Hub	\$5,484	3
Nelson, Clinton R.	MA Plan Services	\$5,352	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$5,222	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$5,094	2



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#### Bronze Producers (\$2,500 - \$5,000)

Hirsch, Susan J.	Hirsch Insurance Agency	\$4,956	3
ERIN Marketing, Inc.		\$4,836	2
Rosati, Lisa	Rosati Insurance Agency	\$4,764	2
Finken, Mark E.	Merit Insurance Services, Inc.	\$4,692	2
World Wide Coverage Corp.		\$4,508	2
Sogn, Douglas A.	Sogn Insurance Agency	\$4,416	1
Reardon, John J.	Senior Healthcare Benefits Group, Inc.	\$4,020	2
Schwartz, Scott J.	Insurance Protection Services	\$3,998	1
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$3,839	1
Arlein, David	Arlein Insurance Agency	\$3,768	1
Gardner, Grant G.	Gardner Insurance Agency	\$3,768	1
Shapiro, Sanford L.	Shapiro Insurance Agency	\$3,768	1
Adler, Jeffrey S.	Adler Insurance Agency	\$3,576	1
Jetter, Art	Art Jetter & Company, Inc.	\$3,564	1
Higgins, Suzanne M.	Atlantic Financial Group, LLC	\$3,540	1
Roman, Alejandro	Roman Insurance Agency	\$3,480	1
Rapini, Duane M.	Rapini Insurance Agency	\$3,359	1
Woodmen Insurance Agency, Inc.		\$3,192	1
Albrecht, Allen A.	Albrecht Insurance Agency	\$3,191	1
Heller, Mark	Heller Insurance Agency	\$3,167	1
Savage, Gina	Savage Insurance Agency	\$3,156	4
Atwood, Susan E.	Atwood & Associates Insurance Agency	\$3,141	1
Sweeney, James A.	American Senior Benefits	\$3,096	1
Richard, Paul	Richard Insurance Agency	\$2,927	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$2,880	3
Matyskiel, Robert E.	Matyskiel Insurance Agency	\$2,846	1
Patterson, Adam D.	Patterson Insurance Agency	\$2,844	1
Valery, Albert L.	Valery Insurance Agency	\$2,844	1
Kaitfors, Duane A.	Kaitfors Insurance Agency	\$2,780	1
Crevello, Paul F.	Crevello Insurance Agency	\$2,759	1
Stancil, Ronald C.	Stancil Insurance Agency	\$2,736	1
Maisonet, Joseph	Maisonet Insurance Agency	\$2,676	1
Nalls, Joye L.	Nalls Insurance Agency	\$2,568	1
Prior, Heath I.	Prior Insurance Agency	\$2,564	1
Johnson, Jamie S.	Johnson Insurance Agency	\$2,550	2



## Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

May 1, 2016

### Diamond Producers (\$20,000 & Above)

### Platinum Producers (\$15,000 - \$20,000)

Ahlbum, Tim	\$16,404	Sheldon, Paul, CLU, ChFC	\$15,024
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### Gold Producers (\$10,000 - \$15,000)

Hargis, Mark D.	\$10,620	Sachs, Kerry	\$10,127
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### Silver Producers (\$5,000 - \$10,000)

Jaffe, Joseph A.	\$9,576	Ahlbum, Jon	\$6,348
Graham, Christopher N., CLU	\$9,047	Bono, Peter F.	\$6,287
Heck, Douglas S.	\$7,968	Xiques, Dennis J.	\$6,252
Smith, Robert J.	\$7,920	Hicks, Hulda	\$6,168
Barta, Devin M.	\$7,824	Cholak, Paul M.	\$6,119
Wiedersum, Bryan F.	\$7,776	Rush, Francine	\$6,108
Jennings, Mark	\$7,680	Gilbert, Brian	\$6,071
Matloff, Elliot V.	\$7,152	Elfrink, Priscilla	\$6,000
Stevens, Jason	\$6,730	Concklin, Todd C.	\$5,640
Hatton, Catherine E.	\$6,456	Abbatiello, Vincent	\$5,352
Nordstrom, Timothy W.	\$6,419	Hansen, Keith M.	\$5,352
Mangini, Rosemary	\$6,408	Caravousanos, George J. Jr.	\$5,222

### Bronze Producers (\$2,500 - \$5,000)

Rodriguez, Carmen A.	\$4,984	Shaw, Martin L. III	\$3,647
Celorio, Silvia M.	\$4,811	Aarons, Neill	\$3,636
Bahlkow, Valerie J.	\$4,800	Chacon, Cesar	\$3,576
Reynolds, Paul E.	\$4,728	Lebovitz, Eric	\$3,576
Sogn, Douglas A.	\$4,416	Martutartus, Joseph W. Jr.	\$3,564
Lagamma, Vincent J.	\$4,320	Polanco, Robyn R.	\$3,564
Kitay, Laura A.	\$4,104	Rosati, Lisa	\$3,564
Schwartz, Scott J.	\$3,998	Higgins, Suzanne M.	\$3,540
Parker, Thomas W.	\$3,996	Roman, Alejandro	\$3,480
Ulayyet, Fred M.	\$3,839	Lange, Douglas M.	\$3,359
Lucas, Richard	\$3,816	Sadler, Ian A.	\$3,355
Lobdell, Deborah H.	\$3,804	Mangini, Nicholas L.	\$3,324
Arlein, David	\$3,768	Becker, Gary S.	\$3,288
Schoeck, Edward D.	\$3,768	Bechtold, Edward H. III	\$3,276
Shapiro, Sanford L.	\$3,768	Gilbert, Matthew C.	\$3,276
Zupnick, Eliezer S.	\$3,768	Hall, James T.	\$3,276
Greenfield, Paul F.	\$3,764	Hooker, Thad N.	\$3,276
Benedeti-Zum Tobel, Giovanna	\$3,647	Jonza, John P.	\$3,276



## Writing Agents

FOR THE WEEK ENDING

### Combined Health/Life

**May 1, 2016**

Miller, Phyllis D.	\$3,276	Maloolley, Michele A.	\$2,844
Settle, Robert	\$3,276	Pittilla, Jack W.	\$2,844
Roberts, Neal S.	\$3,192	Reyer, Jerome H.	\$2,844
Albrecht, Allen A.	\$3,191	Valery, Albert L.	\$2,844
Heller, Mark	\$3,167	Valovich, Stephen A.	\$2,844
Atwood, Susan E.	\$3,141	Ripoll, Glenn A.	\$2,784
Ciola, Claude M.	\$3,108	Kaitfors, Duane A.	\$2,780
Lebowitz, Harry B.	\$3,096	Crevello, Paul F.	\$2,759
Bowen, Ronald E.	\$2,976	Stancil, Ronald C.	\$2,736
Borosak, William J. Jr.	\$2,927	Maisonet, Joseph	\$2,676
Kelsey, Steven D.	\$2,927	Balogh, Christian J.	\$2,592
Esch, Jagger W.	\$2,870	Oblaczynski, William J.	\$2,592
Clark, John W.	\$2,868	Delauter, Kenneth R. Jr.	\$2,591
Needleman, Steven M.	\$2,848	Nalls, Joye L.	\$2,568
Burke, April L.	\$2,844	Lemar, Fred W. Jr.	\$2,567
Gordon, Aaron	\$2,844	Prior, Heath I.	\$2,564
Holzman, Robert	\$2,844	Vickers, Jordan	\$2,532
Kasabov, David	\$2,844	Sweeney, Alexander	\$2,503